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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2016

**TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-55463

**IEG HOLDINGS CORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

**Florida**

(State or Other Jurisdiction of  
Incorporation or Organization)

**90-1069184**

(I.R.S. Employer  
Identification No.)

**6160 West Tropicana Ave., Suite E-13, Las Vegas, NV**

(Address of Principal Executive Office)

**89103**

(Zip Code)

**(702) 227-5626**

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 25, 2016, there were 95,319,741 shares of the registrant's common stock, par value \$0.001 per share, outstanding.

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IEG HOLDINGS CORPORATION

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## FORWARD-LOOKING STATEMENTS

Except for any historical information contained herein, the matters discussed in this quarterly report on Form 10-Q contain certain “forward-looking statements” within the meaning of the federal securities laws. This includes statements regarding our future financial position, economic performance, results of operations, business strategy, budgets, projected costs, plans and objectives of management for future operations, and the information referred to under “Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

These forward-looking statements generally can be identified by the use of forward-looking terminology, such as “may,” “will,” “expect,” “intend,” “estimate,” “anticipate,” “believe,” “continue” or similar terminology, although not all forward-looking statements contain these words. These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry, management’s beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, you are cautioned that any such forward-looking statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict. Although we believe that the expectations reflected in such forward-looking statements are reasonable as of the date made, expectations may prove to have been materially different from the results expressed or implied by such forward-looking statements. Unless otherwise required by law, we also disclaim any obligation to update our view of any such risks or uncertainties or to announce publicly the result of any revisions to the forward-looking statements made in this quarterly report on Form 10-Q.

When considering these forward-looking statements, you should keep in mind the cautionary statements in this quarterly report on Form 10-Q in our other SEC filings, including the more detailed discussion of these factors and other factors that could affect our results included in the “Risk Factors” section in our annual report on Form 10-K for the fiscal year ended December 31, 2015, as filed with the Securities and Exchange Commission (the “SEC”), as the same may be updated from time to time in documents that we file with the SEC. As a result of these factors, we cannot assure you that the forward-looking statements in this quarterly report on Form 10-Q will prove to be accurate. Furthermore, if our forward-looking statements prove to be inaccurate, the inaccuracy may prove to be material. In light of the significant uncertainties in these forward-looking statements, you should not regard these statements as a representation or warranty by us or any other person that we will achieve our objectives and plans in any specified time-frame, or at all.

**PART I - FINANCIAL INFORMATION**

**Item 1. Financial Statements**

IEG HOLDINGS CORPORATION  
CONDENSED CONSOLIDATED BALANCE SHEETS  
JUNE 30, 2016 AND DECEMBER 31, 2015

|   | <u>June 30, 2016</u> | <u>December 31, 2015</u> |
|---|----------------------|--------------------------|
|   | (Unaudited)          | (Audited)                |
| <b>ASSETS</b>   |                      |                          |
| <b>ASSETS</b>   |                      |                          |
| Cash and cash equivalents   | \$ 174,080           | \$ 485,559               |
| Loans receivable, net, note 2   | 7,701,377            | 7,124,702                |
| Other receivables   | 84,617               | 76,262                   |
| Prepaid expenses  | 1,935                | 7,276                    |
| Property and equipment, net, note 3   | 24,678               | 28,511                   |
| Security deposits   | 30,964               | 35,839                   |
| <b>TOTAL ASSETS</b>   | <b>\$ 8,017,651</b>  | <b>\$ 7,758,149</b>      |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                      |                          |
| <b>LIABILITIES</b>  |                      |                          |
| Accounts payable and accrued expenses   | \$ 157,356           | \$ 96,441                |
| Preferred Dividends Payable   | 1,443                | -                        |
| Deferred rent   | 3,283                | 11,522                   |
| <b>TOTAL LIABILITIES</b>  | <b>162,082</b>       | <b>107,963</b>           |
| <b>COMMITMENTS AND CONTINGENCIES, note 7</b>  |                      |                          |
| <b>STOCKHOLDERS' EQUITY</b>   |                      |                          |
| Preferred stock, \$0.001 par value; 50,000,000 shares authorized, 3,071,000 and 1,160,000 shares issued and outstanding at June 30, 2016 and December 31, 2015 respectively, note 5 | 3,071                | 1,160                    |
| Common stock, \$0.001 par value; 200,000,000 shares authorized, 95,319,741 and 28,874,299 shares issued and outstanding at June 30, 2016 and December 31, 2015 respectively, note 5 | 2,231,851            | 2,165,405                |
| Additional paid-in capital  | 31,183,758           | 26,025,071               |
| Prepaid preferred share redemption  | -                    | (160,000)                |
| Subscription receivable   | (2,980,450)          | -                        |
| Accumulated deficit   | (22,582,661)         | (20,381,450)             |
| <b>TOTAL STOCKHOLDERS' EQUITY</b>   | <b>7,855,569</b>     | <b>7,650,186</b>         |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>   | <b>\$ 8,017,651</b>  | <b>\$ 7,758,149</b>      |

\*The condensed consolidated unaudited Financial Statements have been retroactively restated to reflect the 100-for-1 reverse split that occurred on June 17, 2015

See notes to condensed consolidated unaudited Financial Statements

IEG HOLDINGS CORPORATION  
CONDENSED CONSOLIDATED UNAUDITED STATEMENTS OF OPERATIONS  
FOR THE THREE MONTHS AND SIX MONTHS ENDED JUNE 30, 2016 AND 2015

|   | Three Months Ended    |                       | Six Months Ended      |                       |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
|   | June 30, 2016         | June 30, 2015         | June 30, 2016         | June 30, 2015         |
| <b>REVENUES</b>   |                       |                       |                       |                       |
| Interest revenue  | \$ 526,380            | \$ 438,263            | \$ 1,039,172          | \$ 777,739            |
| Other revenue   | 18,976                | 18,463                | 31,156                | 19,323                |
| <b>TOTAL REVENUES</b>   | <b>545,356</b>        | <b>456,726</b>        | <b>1,070,328</b>      | <b>797,062</b>        |
| <b>OPERATING EXPENSES</b>   |                       |                       |                       |                       |
| Salaries and compensation   | 406,323               | 407,424               | 809,329               | 832,850               |
| Other operating expenses  | 409,407               | 352,185               | 819,468               | 576,280               |
| Consulting  | 307,693               | 445,849               | 453,280               | 622,813               |
| Provision for credit losses   | 354,918               | 428,604               | 742,437               | 580,008               |
| Advertising   | 173,485               | 225,645               | 221,309               | 315,624               |
| Rent  | 52,778                | 57,100                | 107,465               | 130,603               |
| Travel, meals and entertainment   | 90,040                | 47,121                | 126,168               | 75,910                |
| Depreciation and amortization   | 1,917                 | 4,192                 | 3,833                 | 8,015                 |
| <b>TOTAL OPERATING EXPENSES</b>   | <b>1,796,561</b>      | <b>1,968,120</b>      | <b>3,283,289</b>      | <b>3,142,103</b>      |
| <b>LOSS FROM OPERATIONS</b>   | <b>(1,251,205)</b>    | <b>(1,511,394)</b>    | <b>(2,212,961)</b>    | <b>(2,345,041)</b>    |
| <b>OTHER INCOME (EXPENSE)</b>   |                       |                       |                       |                       |
| Interest expense  | -                     | (333,108)             | -                     | (474,227)             |
| Miscellaneous income (expense)  | 6,673                 | 5                     | 11,750                | 249                   |
| <b>TOTAL OTHER INCOME (EXPENSE)</b>                                       | <b>6,673</b>          | <b>(333,103)</b>      | <b>11,750</b>         | <b>(473,978)</b>      |
| <b>NET LOSS</b>   | <b>\$ (1,244,532)</b> | <b>\$ (1,844,497)</b> | <b>\$ (2,201,211)</b> | <b>\$ (2,819,019)</b> |
| Dividends on preferred shares   | (1,421)               | (72,689)              | (31,360)              | (143,481)             |
| Net loss attributable to common stockholders                              | (1,245,953)           | (1,917,186)           | (2,232,571)           | (2,962,500)           |
| Net loss attributable to common stock per share, basic and diluted *      | <u>\$ (0.01)</u>      | <u>\$ (0.09)</u>      | <u>\$ (0.04)</u>      | <u>\$ (0.14)</u>      |
| Weighted average number of common shares outstanding, basic and diluted * | <u>94,432,364</u>     | <u>21,598,401</u>     | <u>62,019,819</u>     | <u>21,589,800</u>     |

\*The condensed consolidated unaudited Financial Statements have been retroactively restated to reflect the 100-for-1 reverse split that occurred on June 17, 2015

See notes to condensed consolidated unaudited Financial Statements

IEG HOLDINGS CORPORATION  
CONDENSED CONSOLIDATED UNAUDITED STATEMENTS OF STOCKHOLDERS' EQUITY  
FOR THE PERIOD FROM JANUARY 1, 2015 THROUGH JUNE 30, 2016

|   | Common Stock *    |                    | Series A         |                 | Series F         |                 | Series G    |         | Series H  |          | Additional<br>Paid-in<br>Capital | Prepaid<br>Preferred<br>Share<br>Redemption | Subscription<br>Receivable | Accumulated<br>Deficit | Total               |
|---|-------------------|--------------------|------------------|-----------------|------------------|-----------------|-------------|---------|-----------|----------|----------------------------------|---|----------------------------|------------------------|---------------------|
|   | Shares            | Amount             | Shares           | Amount          | Shares           | Amount          | Shares      | Amount  | Shares    | Amount   |                                  |   |                            |                        |                     |
| Balance,<br>January 1,<br>2015                              | <u>21,581,103</u> | <u>\$2,158,111</u> | <u>1,000,000</u> | <u>\$ 1,000</u> | <u>1,400,000</u> | <u>\$ 1,400</u> | -           | \$ -    | -         | \$ -     | <u>\$14,914,705</u>              | \$ -  | \$ -                       | <u>\$(14,683,252)</u>  | <u>\$ 2,391,964</u> |
| Issuance of<br>shares at<br>\$1.00                          | 4,326,086         | 4,326              |                  |                 |                  |                 |             |         |           |          | 4,321,760                        |   |                            |                        | 4,326,086           |
| Issuance of<br>Preferred<br>Shares                          | -                 | -                  | -                | -               | 600,000          | 600             | 5,669,500   | 5,670   | 160,000   | 160      | 6,423,071                        |   |                            |                        | 6,429,500           |
| Issuance of<br>shares at<br>\$5.00                          | 134,378           | 134                |                  |                 |                  |                 |             |         |           |          | 671,756                          |   |                            |                        | 671,890             |
| Conversion<br>of Preferred<br>Shares to<br>Common<br>Shares | 2,832,732         | 2,833              | -                | -               | (2,000,000)      | (2,000)         | (5,509,500) | (5,510) | (160,000) | (160)    | 4,836                            | -   | -                          |                        | -                   |
| Prepaid<br>Preferred<br>Share<br>Redemption                 |                   |                    |                  |                 |                  |                 |             |         |           |          |                                  | (160,000)                                   |                            |                        | (160,000)           |
| Preferred<br>Dividends                                      | -                 | -                  | -                | -               | -                | -               | -           | -       | -         | -        | (311,056)                        | -   | -                          |                        | (311,056)           |
| Net loss  | -                 | -                  | -                | -               | -                | -               | -           | -       | -         | -        | -                                | -   | -                          | (5,698,198)            | (5,698,198)         |
| Balance,<br>December<br>31, 2015                            | <u>28,874,299</u> | <u>\$2,165,405</u> | <u>1,000,000</u> | <u>\$ 1,000</u> | -                | \$ -            | 160,000     | \$ 160  | -         | \$ -     | <u>\$26,025,071</u>              | <u>\$ (160,000)</u>                         | <u>\$ -</u>                | <u>\$(20,381,450)</u>  | <u>\$ 7,650,186</u> |
| Prepaid<br>Preferred<br>Share<br>Redemption                 |                   |                    |                  |                 |                  |                 | (160,000)   | (160)   |           |          | (159,840)                        | 160,000                                     |                            |                        | -                   |
| Issuance of<br>shares at<br>\$5.00                          | 3,700             | 4                  |                  |                 |                  |                 |             |         |           |          | 18,496                           |   |                            |                        | 18,500              |
| Issuance of<br>Preferred<br>Shares                          | -                 | -                  | -                | -               |                  |                 |             |         | 3,071,000 | 3,071    | 3,067,929                        |   |                            |                        | 3,071,000           |
| Conversion<br>of Preferred<br>Shares to<br>Common<br>Shares | 64,000,000        | 64,000             | (1,000,000)      | (1,000)         |                  |                 |             |         |           |          | (63,000)                         | -   | -                          |                        | -                   |
| Issuance of<br>shares at<br>\$1.00                          | 2,459,673         | 2,460              |                  |                 |                  |                 |             |         |           |          | 2,457,213                        |   |                            |                        | 2,459,673           |
| Buyback of<br>shares  | (17,931)          | (18)               |                  |                 |                  |                 |             |         |           |          | (130,751)                        |   |                            |                        | (130,769)           |
| Preferred<br>Dividends                                      | -                 | -                  | -                | -               | -                | -               | -           | -       | -         | -        | (31,360)                         | -   | -                          |                        | (31,360)            |
| Subscription<br>Receivable                                  | -                 | -                  |                  |                 |                  |                 |             |         |           |          |                                  |   | (2,980,450)                |                        | (2,980,450)         |
| Net loss  | -                 | -                  | -                | -               | -                | -               | -           | -       | -         | -        | -                                | -   | -                          | (2,201,211)            | (2,201,211)         |
| Balance,<br>June 30,<br>2016                                | <u>95,319,741</u> | <u>\$2,231,851</u> | -                | \$ -            | -                | \$ -            | -           | \$ -    | 3,071,000 | \$ 3,071 | <u>\$31,183,758</u>              | <u>\$ -</u>                                 | <u>\$(2,980,450)</u>       | <u>\$(22,582,661)</u>  | <u>\$ 7,855,569</u> |

\*The condensed consolidated unaudited Financial Statements have been retroactively restated to reflect the 100-for-1 reverse split that occurred on June 17, 2015

See notes to condensed consolidated unaudited Financial Statements

IEG HOLDINGS CORPORATION  
CONDENSED CONSOLIDATED UNAUDITED STATEMENTS OF CASH FLOWS  
FOR THE SIX MONTHS ENDED JUNE 30, 2016 AND 2015

|   | June 30, 2016      | June 30, 2015      |
|---|--------------------|--------------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                |                    |                    |
| Net loss  | \$ (2,201,211)     | \$ (2,819,019)     |
| Adjustments to reconcile net loss to net cash used in operating activities: |                    |                    |
| Provision for credit losses   | 742,437            | 580,008            |
| Depreciation and amortization   | 3,833              | 8,015              |
| Amortization of loan costs  | -                  | 26,844             |
| Changes in assets - (increase) decrease:                                    |                    |                    |
| Other receivables   | (8,355)            | (79,714)           |
| Prepaid expenses  | 5,341              | (14,527)           |
| Deposits  | 4,875              | 3,490              |
| Changes in liabilities - increase (decrease):                               |                    |                    |
| Accounts payable and accrued expenses                                       | 167,916            | 342,021            |
| Deferred rent   | (8,239)            | (8,315)            |
| Deferred salary   | -                  | (147,904)          |
| <b>NET CASH USED IN OPERATING ACTIVITIES</b>                                | <b>(1,293,403)</b> | <b>(2,109,101)</b> |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                |                    |                    |
| Loans receivable originated   | (2,320,000)        | (3,529,882)        |
| Loans receivable repaid   | 1,000,888          | 584,186            |
| Purchase of property & equipment  | -                  | (19,117)           |
| <b>NET CASH USED IN INVESTING ACTIVITIES</b>                                | <b>(1,319,112)</b> | <b>(2,964,813)</b> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                |                    |                    |
| Preferred dividends paid  | (29,917)           | (113,892)          |
| Proceeds from short-term loans  | -                  | 400,000            |
| Payments on short-term loans  | -                  | (400,000)          |
| Payments for buyback of common stock  | (130,769)          | -                  |
| Proceeds from issuance of preferred stock                                   | 90,550             | 5,687,714          |
| Proceeds from issuance of common stock                                      | 2,371,172          | -                  |
| <b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>                            | <b>2,301,036</b>   | <b>5,573,822</b>   |
| <b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>                 | <b>(311,479)</b>   | <b>499,908</b>     |
| <b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>                         | <b>485,559</b>     | <b>433,712</b>     |
| <b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>                               | <b>\$ 174,080</b>  | <b>\$ 933,620</b>  |
| Supplemental disclosures:   |                    |                    |
| Interest paid in cash   | \$ -               | \$ 413,565         |
| Income taxes paid in cash   | \$ -               | \$ -               |
| Issuance of preferred stock in lieu of consulting fees                      | \$ -               | \$ 279,500         |
| Issuance of common stock in lieu of consulting fees                         | \$ 107,000         | \$ -               |

See notes to condensed consolidated unaudited Financial Statements

IEG HOLDINGS CORPORATION  
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS  
JUNE 30, 2016

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General

The quarterly report on Form 10-Q for the quarter ended June 30, 2016 should be read in conjunction with the Company's financial statements for the year ended December 31, 2015, contained in the Company's annual report on Form 10-K for the fiscal year ended December 31, 2015 as filed with the Securities and Exchange Commission (the "SEC") on February 18, 2016. As contemplated by the SEC under Article 8 of Regulation S-X, the accompanying financial statements and footnotes have been condensed and therefore do not contain all disclosures required by generally accepted accounting principles. The interim financial data are unaudited, however in the opinion of IEG Holdings Corporation ("we", "our", "us") the interim data includes all adjustments, consisting of only normal recurring adjustments, necessary for a fair statement of results for the interim periods. Results of interim periods are not necessarily indicative of those to be expected for the full year.

Nature of Business

The principal business activity of the Company is providing unsecured \$5,000 consumer loans over a five-year term through its subsidiaries Investment Evolution Corporation and IEC SPV, LLC. The loans are offered under the consumer brand "Mr. Amazing Loans". The Company is headquartered in Las Vegas, Nevada and originates consumer loans in the states of Alabama, Arizona, California, Florida, Georgia, Illinois, Kentucky, Louisiana, Missouri, Nevada, New Jersey, New Mexico, Oregon, Pennsylvania, Texas, Utah, and Virginia via its online platform and distribution network. The Company is a licensed direct lender with state licenses and/or certificates of authority to lend in these 17 states and offers all loans within the prevailing statutory rates.

Basis of Accounting

These consolidated financial statements include the operations of IEG Holdings Corporation and its wholly-owned subsidiaries, Investment Evolution Corporation and IEC SPV, LLC (collectively, the "Company"). All inter-company transactions and balances have been eliminated in consolidation.

The Company's accounting and reporting policies are in accordance with U.S. generally accepted accounting principles and conform to general practices within the consumer finance industry.

Going Concern

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, which contemplate continuation of the Company as a going concern. The Company has reported recurring losses and has not generated positive net cash flows from operations. These conditions raise substantial doubt about the Company's ability to continue as a going concern. The Company is increasing its revenue and management intends to seek additional capital sufficient to continue operations. If the Company is not successful in raising sufficient capital, it may have to delay or reduce expenses, or curtail operations. The accompanying consolidated financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that could result should the Company not continue as a going concern.

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures. Management uses its historical records and knowledge of its business in making these estimates. Accordingly, actual results may differ from these estimates.

Cash and Cash Equivalents

For the purpose of the statement of cash flows, the Company considers cash equivalents to include short-term, highly liquid investments with an original maturity of three months or less.



IEG HOLDINGS CORPORATION  
NOTES TO CONDENSED CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS  
JUNE 30, 2016

Loans Receivable and Interest Income

The Company is licensed to originate consumer loans in the states of Alabama, Arizona, California, Florida, Georgia, Illinois, Kentucky, Louisiana, Missouri, Nevada, New Jersey, New Mexico, Oregon, Pennsylvania, Texas, Utah, and Virginia. During the six months ended June 30 2016, the Company originated \$5,000 loans over a five-year term and during fiscal 2015, the Company originated \$5,000 and \$10,000 loans over a five-year term. In June 2015, the Company streamlined its product offering to \$5,000 loans over a five-year term. The Company offers its loans at or below the prevailing statutory rates. Loans are carried at the unpaid principal amount outstanding, net of an allowance for credit losses.

The Company calculates interest revenue using the interest yield method. Charges for late payments are credited to income when collected.

Accrual of interest income on loans receivable is suspended when no payment has been received on account for 91 days or more on a contractual basis, at which time a loan is considered delinquent. Payments received on nonaccrual financing loans are first applied to the unpaid accrued interest and then principal. Loans are returned to active status and accrual of interest income is resumed when all of the principal and interest amounts contractually due are brought current; at which time management believes future payments are reasonably assured. At June 30, 2016, 70 loans with a total balance of \$312,139 were delinquent or in default.

Allowance for Credit Losses

The Company maintains an allowance for credit losses due to the fact that it is probable that a portion of the loans receivable will not be collected. The allowance is estimated by management based on various factors, including specific circumstances of the individual loans, management's knowledge of the industry, and the experience and trends of other companies in the same industry.

Our portfolio of loans receivable consists of a large number of relatively small, homogenous accounts. The allowance for credit losses is determined using a systematic methodology, based on a combination of historical bad debt of comparable companies. Impaired loans are considered separately and 100% charged off.

The allowance for credit losses is primarily based upon models that analyze specific portfolio statistics and also reflect, management's judgment regarding overall accuracy. We take into account several factors, including the customer's transaction history, specifically the timeliness of customer payments, the remaining contractual term of the loan, and the outstanding balance of the loan.

Impaired Loans

The Company assesses loans for impairment individually when a loan is 91 days past due. The Company defines impaired loans as bankrupt accounts and accounts that are 184 days or more past due. In accordance with the Company's charge-off policy, once a loan is deemed uncollectible, 100% of the remaining balance is charged-off. Loans can also be charged off when deemed uncollectible due to consumer specific circumstances.

The Company does not accrue interest on impaired loans and any recoveries of impaired loans are recorded to the allowance for credit losses. Changes in the allowance for credit losses are recorded as operating expenses in the accompanying statement of operations.

Property and Equipment

Property and equipment are stated at cost. Depreciation and amortization are being provided using the straight-line method over the estimated useful lives of the assets as follows:

| <u>Classification</u>  | <u>Life</u> |
|------------------------|-------------|
| Computer equipment     | 3-5 years   |
| Furniture and fixtures | 8 years     |

The Company amortizes its leasehold improvements over the shorter of their economic lives, which are generally five years, or the lease term that considers renewal periods that are reasonably assured. Expenses for repairs and maintenance are charged to expense as incurred, while renewals and betterments are capitalized. When assets are retired or otherwise disposed of, the cost and accumulated depreciation are removed from the accounts and any gain or loss is reflected in the consolidated statement of operations.

Operating Leases

The Company's office leases all expire (unless renewed) by September 30, 2017.

Income Taxes

We account for income taxes using the liability method in accordance with FASB Accounting Standards Codification ("ASC") 740 "Income Taxes". To date, no current income tax liability has been recorded due to our accumulated net losses. Deferred income tax assets and liabilities are recognized for temporary differences between the financial statement carrying amounts of assets and liabilities and the amounts that are reported in the income tax returns. Our net deferred income tax assets have been fully reserved by a valuation allowance due to the uncertainty of our ability to realize future taxable income and to recover our net deferred income tax assets.

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#### Advertising Costs

Advertising costs are expensed as incurred. Advertising costs amounted to \$221,309 and \$315,624 for the six months ended June 30, 2016 and 2015, respectively. Advertising costs amounted to \$173,485 and \$225,645 for the three months ended June 30, 2016 and 2015, respectively.

#### Earnings and Loss per Share

The Company computes net earnings (loss) per share in accordance with ASC 260-10 that establishes standards for computing and presenting net earnings (loss) per shares. Basic earnings (loss) per share are computed by dividing net income (loss) attributed to common shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share is computed similar to basic earnings per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential common shares, if any, had been issued and if the additional common shares were dilutive. Basic and diluted loss per share has been adjusted retroactively for the 100-for-1 reverse split that occurred on June 17, 2015.

#### Reclassifications

Certain numbers from the prior period have been reclassified to conform to the current year presentation.

#### Fair Value of Financial Instruments

The Company has adopted guidance issued by the FASB that defines fair value, establishes a framework for measuring fair value in accordance with existing generally accepted accounting principles, and expands disclosures about fair value measurements. Assets and liabilities recorded at fair value in the consolidated balance sheets are categorized based upon the level of judgment associated with the inputs used to measure their fair value. The categories are as follows:

- Level I – Inputs are unadjusted, quoted prices for identical assets or liabilities in active markets at the measurement date.
- Level II – Inputs, other than quoted prices included in Level I that are observable for the asset or liability through corroboration with market data at the measurement date.
- Level III – Unobservable inputs that reflect management’s best estimate of what market participants would use in pricing the asset or liability at the measurement date.

At June 30, 2016 and 2015, the only financial instruments that are subject to these classifications are cash and cash equivalents, which are considered Level I assets.

Carrying amounts reported in the consolidated balance sheets for other receivables, accounts payable, and accrued expenses approximate fair value because of their immediate or short-term nature. The fair value of borrowings is not considered to be significantly different than its carrying amount because the stated rates for such debt reflect current market rates and conditions.

#### 2. LOANS RECEIVABLE

Loans receivable consisted of the following at June 30, 2016 and December 31, 2015:

|                             | June 30, 2016  | December 31, 2015 |
|-----------------------------|----------------|-------------------|
| Loans receivable            | \$ 8,766,508   | \$ 8,110,077      |
| Allowance for credit losses | \$ (1,065,131) | \$ (985,375)      |
| Loans receivable, net       | \$ 7,701,377   | \$ 7,124,702      |

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A reconciliation of the allowance for credit losses consist of the following at June 30, 2016 and December 31, 2015:

|                              | June 30, 2016 | December 31, 2015 |
|------------------------------|---------------|-------------------|
| Beginning balance, January 1 | \$ 985,375    | \$ 596,963        |
| Provision for credit losses  | \$ 742,437    | \$ 1,134,518      |
| Loans charged off            | \$ (662,681)  | \$ (746,106)      |
| Ending balance               | \$ 1,065,131  | \$ 985,375        |
| Basis of assessment:         |               |                   |
| Individually                 | \$ -          | \$ -              |
| Collectively                 | \$ 1,065,131  | \$ 985,375        |

The following is an age analysis of past due receivables as of June 30, 2016 and December 31, 2015:

|                   | 31-60 Days<br>Past Due | 61-90 Days<br>Past Due | Greater than<br>90 Days | Total Past<br>Due | Current      | Total<br>Financing<br>Receivables | Recorded<br>Investment<br>> 90 Days<br>and Accruing |
|-------------------|------------------------|------------------------|-------------------------|-------------------|--------------|-----------------------------------|---|
| June 30, 2016     | \$ 191,216             | \$ 114,121             | \$ 312,139              | \$ 617,476        | \$ 8,149,032 | \$ 8,766,508                      | \$ 312,139  |
| December 31, 2015 | \$ 157,316             | \$ 153,623             | \$ 389,431              | \$ 700,370        | \$ 7,409,707 | \$ 8,110,077                      | \$ 389,431  |

The Company's primary credit quality indicator is the customer's Vantage credit score as determined by Experian on the date of loan origination. The Company does not update the customer's credit profile during the contractual term of the loan.

The following is a summary of the loan receivable balance as of June 30, 2016 and December 31, 2015 by credit quality indicator:

| Credit Score | June 30, 2016       | December 31, 2015   |
|--------------|---------------------|---------------------|
| 550-575      | \$ 22,201           | -                   |
| 576-600      | \$ 204,404          | \$ 149,056          |
| 601-650      | \$ 3,946,250        | \$ 3,397,512        |
| 651-700      | \$ 3,359,434        | \$ 3,230,308        |
| 701-750      | \$ 996,789          | \$ 1,097,225        |
| 751-800      | \$ 185,988          | \$ 185,840          |
| 801-850      | \$ 34,454           | \$ 31,888           |
| 851-900      | \$ 16,988           | \$ 18,248           |
|              | <u>\$ 8,766,508</u> | <u>\$ 8,110,077</u> |

### 3. PROPERTY AND EQUIPMENT

At June 30, 2016 and December 31, 2015, property and equipment consists of the following:

|  | June 30, 2016     | December 31, 2015 |
|--|-------------------|-------------------|
| Computer equipment                             | \$ 111,196        | \$ 111,196        |
| Furniture and fixtures                         | 21,303            | 21,303            |
| Leasehold improvements                         | 35,897            | 35,897            |
|  | <u>\$ 168,396</u> | <u>\$ 168,396</u> |
| Less accumulated depreciation and amortization | 143,718           | 139,885           |
| Total  | <u>\$ 24,678</u>  | <u>\$ 28,511</u>  |

Depreciation of property and equipment amounted to \$3,833 and \$8,015 during the six months ended June 30, 2016 and 2015, respectively. Depreciation of property and equipment amounted to \$1,917 and \$4,192 during the three months ended June 30, 2016 and 2015, respectively. Depreciation costs are included in the accompanying statements of operations in operating expenses.

### 4. SENIOR DEBT

The Company had a credit facility that provided for borrowings of up to \$10 million with \$0 and \$0 outstanding at June 30, 2016 and December 31, 2015, respectively, subject to a borrowing base formula. The Company could borrow, at its option, at the rate of 18% with a minimum advance of \$25,000. Proceeds from this credit facility were used to fund loans to consumers. In July 2015, the credit facility was converted to a term loan, to be repaid monthly, with payments equal to 100% of the consumer loan proceeds, with the balance due June 1, 2016. The credit facility was repaid in full on August 21, 2015.

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The credit facility remains subject to a net profit interest under which the Company will pay BFG Loan Holdings, LLC, 20% of its subsidiary IEC SPV, LLC's "Net Profit" until 10 years from the date the loan is repaid in full (August 2015). Net Profit is defined as the gross revenue less (i) interest paid on the loan, (ii) payments on any other debt incurred as a result of an approved Refinance Event, (iii) any costs, fees or commissions paid on the existing credit facility, and (iv) charge-offs to bad debt resulting from consumer loans and reduced by servicing fee. If the Refinance event shall be approved by BFG Loan Holdings, LLC and occur as set forth in the agreement, the net profit percentage shall be reduced to 10%. The Net Profit arrangement can be terminated by the Company upon a payment of \$3,000,000. Net profit interest for the six months ended June 30, 2016 and 2015 were \$58,885 and \$51,551, respectively. All loans receivable of the Company were pledged as collateral at June 30, 2016 for the fulfillment of the Net Profit calculation. As of June 30, 2016 the \$58,885 were fully accrued for.

#### 5. STOCKHOLDERS' EQUITY

On January 1, 2016, pursuant to the terms of the Company's Series G preferred stock, the Company exercised its right to redeem all of the unconverted outstanding shares of Series G preferred stock. On December 24, 2015, the Company early paid the holders of the 160,000 unconverted shares of Series G preferred stock an aggregate of \$160,000. Following the redemption of the unconverted shares of Series G preferred stock, no shares of Series G preferred stock were outstanding.

On January 22, 2016, the Company issued an aggregate of 3,700 shares of the Company's common stock at a price of \$5.00 per share to a total of two existing stockholders, each of whom resided in Australia, for receipt of an aggregate of \$18,500. These securities were issued in reliance upon the exemptions provided by Regulation S promulgated pursuant to the Securities Act. The issuances involved offers and sales of securities outside the United States. The offers and sales were made in offshore transactions and no directed selling efforts were made by the issuer, a distributor, their affiliates or any persons acting on their behalf. An offering circular was used in connection with this offering.

On March 22, 2016, the Company issued an aggregate of 3,071,000 shares of the Company's Series H preferred stock to a total of 12 existing stockholders, nine of whom resided in Australia and three of whom resided in the United Kingdom, in exchange for the receipt of \$1.00 per share, representing an aggregate purchase price of \$3,071,000. These securities were issued in reliance upon the exemptions provided by Regulation S promulgated pursuant to the Securities Act. The issuances involved offers and sales of securities outside the United States. The offers and sales were made in offshore transactions and no directed selling efforts were made by the issuer, a distributor, their affiliates or any persons acting on their behalf. No offering circular was used in connection with this issuance.

On March 31, 2016, Paul Mathieson, the Company's Chief Executive Officer and the sole holder of the Company's Series A preferred stock notified the Company of his intention to convert all of his Series A preferred stock into Company common stock pursuant to the terms of the Series A preferred stock. The Company issued an aggregate of 64,000,000 shares of Company common stock pursuant to the conversion notice. These securities were issued in reliance upon the exemptions provided by Regulation S promulgated pursuant to the Securities Act. The issuance involved offers and sales of securities outside the United States. The offers and sales were made in offshore transactions and no directed selling efforts were made by the issuer, a distributor, their affiliates or any persons acting on their behalf. No offering circular was used in connection with this issuance. Following the conversion, no shares of Series A preferred stock were outstanding.

On April 1, 2016, the Company effected a 1-for-100 reverse stock split of its outstanding shares of the common stock. Stockholders whose shares were converted into less than one share in the reverse stock split received cash payments equal to the fair value of those fractional interests. As a result, the Company repurchased a total of 17,931 shares of common stock from those stockholders whose shares of stock were converted into less than one share, for an aggregate purchase price of \$130,769. Immediately after the reverse stock split, on April 1, 2016, the Company effected a 100-for-1 forward stock split and reduced the number of authorized shares of common stock from 3,000,000,000 to 200,000,000.

On April 12, 2016, the Company issued an aggregate of 20,000 shares of the Company's common stock to MZ Group, its investor relations advisor. The securities issuance was exempt from registration under the Securities Act, in reliance on the exemptions provided by Section 4(a)(2) and Section 2(a)(3), as applicable under the Securities Act.

On May 2, 2016, Company issued an aggregate of 2,439,673 shares of the Company's common stock at a price of \$1.00 per share to a total of 98 existing stockholders, all of whom resided in Australia, for an aggregate of \$2,439,673 of which \$87,000 was paid for in consulting services provided to the company. The securities issuances were exempt from registration under the Securities Act, in reliance on an exemption provided by Regulation S promulgated pursuant to the Securities Act. The issuances involved offers and sales of securities outside the United States. The offers and sales were made in offshore transactions and no directed selling efforts were made by the issuer, a distributor, their affiliates or any persons acting on their behalf. An offering circular was used in connection with this offering.

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On May 16, 2016, the Company filed articles of amendment (the "May 2016 Amendment") to its amended and restated articles of incorporation, as amended. The May 2016 Amendment has the effect of:

- (i) Eliminating the Company's Series A preferred stock, Series F preferred stock and Series G preferred stock, and
- (ii) Revising the terms of the Series H preferred stock to:
  - (a) reduce the dividend rate on the Company's Series H preferred stock from 10% per annum to 8% per annum,
  - (b) extend the date after which the Company may redeem the unconverted outstanding shares of Series H preferred stock from June 30, 2016 to December 31, 2016,
  - (c) extend the date on which the holders of Series H preferred stock may convert their shares into shares of the Company's common stock from June 30, 2016 to December 31, 2016, and
  - (d) remove the requirement to adjust the Series H preferred stock conversion ratio when the Company conducts a rights offering to its existing stockholders.

As of June 30, 2016, the aggregate number of shares which the Company had the authority to issue is 250,000,000 shares, of which 200,000,000 shares are common stock, par value \$0.001 per share, and 50,000,000 shares are preferred stock, par value \$0.001 per shares. At June 30, 2016, the Company had 95,319,741 shares of common stock issued and outstanding. At June 30, 2016, the Company also had 3,071,000 shares of Series H preferred stock issued and outstanding. The Board of Directors is authorized at any time, and from time to time, to provide for the issuance of preferred stock in one or more series, and to determine the designations, preferences, limitations and relative or other rights of the preferred stock or any series thereof.

The Series H preferred stock accrues dividends at the rate of 8% per annum. Each series of preferred stock ranks pari passu with each other series of preferred stock, and senior to the common stock of the Company, as to dividends, and upon liquidation, dissolution or a winding up of the Company. In the event of a liquidation or winding up of the Company, holders of the preferred stock shall be entitled to receive the stated value of \$1 per share.

#### Series H Preferred Stock

During the six months ended June 30, 2016 and year ended December 31, 2015, the Company issued 3,071,000 and 160,000 of Series H convertible preferred stock, respectively, with a par value of \$0.001 per share.

On December 31, 2016 and upon notice provided by the holder to the Company, a holder has the right to convert, at face value per share, all or any portion of their Series H preferred shares into shares of our common stock on the basis of two shares of common stock for each share of Series H preferred stock so converted for each share of Series H preferred stock. The holder of the shares is also entitled to vote at a ratio of 0.13 votes for each share of preferred stock. Any time after December 31, 2016, the Company also has the right to redeem the shares at a redemption value of \$1 per share.

#### 6. CONCENTRATION OF CREDIT RISK

The Company's portfolio of finance receivables is with consumers living throughout Alabama, Arizona, California, Florida, Georgia, Illinois, Kentucky, Louisiana, Missouri, Nevada, New Jersey, New Mexico, Oregon, Pennsylvania, Texas, Utah and Virginia and consequently, such consumers' ability to honor their installment contracts may be affected by economic conditions in these areas.

The Company maintains cash at financial institutions which may, at times, exceed federally insured limits.

At June 30, 2016, the Company had cash and cash equivalents exceeding insured limits by \$0.

#### 7. COMMITMENTS AND CONTINGENCIES

##### Operating Leases

The Company leases its operating facilities under non-cancelable operating leases that expire through 30 September 2017. Total rent expense for the six months ended June 30, 2016 and 2015 was \$107,465 and \$130,603, respectively. Total rent expense for the three months ended June 30, 2016 and 2015 was \$52,778 and \$57,100, respectively. The Company is responsible for certain operating expenses in connection with these leases. The future minimum rental payments required under non-cancelable operating leases as of June 30, 2016 is \$89,216 to be paid within the next fifteen months.

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The Company subleased the Chicago office in September 2014.

#### Legal Matters

From time to time, the Company may be involved in legal proceedings in the normal course of its business. The Company is not involved in any legal proceedings at the present time.

#### Professional Consulting Contract

The Company has a professional consulting contract with its Chief Executive Officer ("CEO"), according to which, the Company paid \$500,000 and health insurance for the six months ended June 30, 2016. The Company is obligated to pay its CEO \$1,000,000 annually plus health insurance, with a discretionary bonus to be determined by the Company's Board on December 31, 2016.

#### Regulatory Requirements

State statutes authorizing the Company's products and services typically provide state agencies that regulate banks and financial institutions with significant regulatory powers to administer and enforce the law. Under statutory authority, state regulators have broad discretionary power and may impose new licensing requirements, interpret or enforce existing regulatory requirements in different ways, or issue new administrative rules. In addition, when the staff of state regulatory bodies change, it is possible that the interpretations of applicable laws and regulations may also change.

#### Net Profit Interest

The Company has a net profit interest agreement with its lender, under which the Company pays 20% of its subsidiary IEC SPV LLC's net profit to the lender (see note 4).

### 8. RELATED PARTY TRANSACTIONS

#### Chief Executive Officer

During the six months ended June 30, 2016 and six months ended June 30, 2015 the Company incurred compensation expense to our Chief Executive Officer under the Professional Consulting Contract of \$500,000 and \$500,000 respectively. Preferred dividends in the amount of \$29,917 were paid in cash to our Chief Executive Officer during the six months ended June 30, 2016. During the three months ended June 30, 2016 and three months ended June 30, 2015 the Company incurred compensation expense to our Chief Executive Officer under the Professional Consulting Contract of \$250,000 and \$250,000 respectively.

#### Chief Operating Officer

During the six months ended June 30, 2016 and six months ended June 30, 2015 the Company incurred compensation expense to our Chief Operating Officer of \$115,000 and \$109,615 respectively. During the three months ended June 30, 2016 and three months ended June 30, 2015 the Company incurred compensation expense to our Chief Operating Officer of \$61,923 and \$50,769 respectively.

#### Consulting Fees

During the six months ended June 30, 2015, the Company incurred director and consulting fees of \$12,500 to Gilmour & Company Pty Ltd, which is owned by Ian Gilmour, a former director of the Company. During the three months ended June 30, 2015, the Company incurred director and consulting fees of \$7,500 to Gilmour & Company Pty Ltd, which is owned by Ian Gilmour, a former director of the Company.

During the six months ended June 30, 2016 and six months ended June 30, 2015, the Company incurred director fees totaling \$17,500 and \$12,500, respectively, to Matthew Banks, who is a director of the Company. During the three months ended June 30, 2016 and three months ended June 30, 2015, the Company incurred director fees totaling \$9,000 and \$7,500, respectively, to Matthew Banks, who is a director of the Company.

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During the six months ended June 30, 2016 and six months ended June 30, 2015, the Company incurred director fees totaling \$17,500 and \$12,500, respectively to R & H Nominees Pty Ltd, which is owned by Harold Hansen, who is a director of the Company. During the three months ended June 30, 2016 and three months ended June 30, 2015, the Company incurred director fees totaling \$9,000 and \$7,500, respectively to R & H Nominees Pty Ltd, which is owned by Harold Hansen, who is a director of the Company.

During the six months ended June 30, 2015, the Company incurred consulting fees totaling \$190,414 to Clem Tacca and related parties. During the three months ended June 30, 2015, the Company incurred consulting fees totaling \$120,250 to Clem Tacca and related parties. Clem Tacca is a significant shareholder of IEG Holdings Corporation. No such fees were incurred in 2016.

During the six months ended June 30, 2016 and six months ended June 30, 2015, the Company incurred consulting fees totaling \$87,204 and \$249,500, respectively, to Frank Wilkie and related parties. During the three months ended June 30, 2016 and three months ended June 30, 2015, the Company incurred consulting fees totaling \$86,954 and \$171,000, respectively, to Frank Wilkie and related parties. Frank Wilkie is a shareholder of IEG Holdings Corporation.

During the six months ended June 30, 2016 and six months ended June 30, 2015, the Company incurred consulting fees totaling \$68,886 and \$44,750, respectively, to Ascendant SC Pty Ltd. During the three months ended June 30, 2016 and three months ended June 30, 2015, the Company incurred consulting fees totaling \$68,886 and \$44,750, respectively, to Ascendant SC Pty Ltd. \$35,000 of the consulting fees incurred in 2016 were offset as consideration for Common Stock on May 2, 2016. \$25,000 of the consulting fees incurred in 2015 were offset as consideration for Series G Preferred Stock on June 19, 2015. Ascendant SC Pty Ltd is a shareholder of IEG Holdings Corporation.

During the six months ended June 30, 2016 and six months ended June 30, 2015, the Company incurred consulting fees totaling \$13,200 and \$0, respectively, to Judith Willoughby and related parties. During the three months ended June 30, 2016 and three months ended June 30, 2015, the Company incurred consulting fees totaling \$13,200 and \$0, respectively, to Judith Willoughby and related parties. Judith Willoughby is a significant shareholder of IEG Holdings Corporation.

#### 9. SUBSEQUENT EVENTS

None.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Overview

We are a consumer finance company providing responsible online personal loan products to customers in 17 states via our website and online application portal. We provide unsecured loans to individuals. Our \$5,000 online personal loans range from 23.9%-29.9% APR and all are unsecured over a five-year term. We have a 5.5 year track record of high quality origination, underwriting and servicing of personal loans to underbanked consumers. We leverage our experience and knowledge in the consumer finance industry to achieve a meaningful return on our investment in the loan portfolio.

We have the ability to finance our businesses from a diversified source of capital and funding, including financings in the capital markets. During 2015 and the first six months of 2016, we demonstrated the ability to attract capital markets funding for our core personal loans by completing private placements of common stock and preferred stock.

We operate in one business segment: Consumer Loans.

### *Six Months Ended June 30, 2016 Compared to Six Months Ended June 30, 2015*

#### *Interest Revenue*

For the six months ended June 30, 2016, interest revenue increased to \$1,039,172, compared to \$777,739 for the six months ended June 30, 2015. This increase was due to the significant growth in our interest-earning loan book of consumer receivables. We expect our interest revenue to grow significantly in future periods as we continue to grow our loan book.

#### *Other Revenue*

For the six months ended June 30, 2016, other revenue increased to \$31,156, compared to \$19,323 for the six months ended June 30, 2015. Other revenue consisted of decline lead revenue, late/dishonor fees, loss recovery and stock application/processing fees. The increase was attributable to increased decline lead revenue through improved decline lead monetization processes.

#### *Salaries and Compensation Expenses*

For the six months ended June 30, 2016, salaries and compensation expenses decreased to \$809,329, compared to \$832,850 for the six months ended June 30, 2015. The decrease was primarily attributable to the cessation of employment for our VP Corporate Finance.

#### *Other Operating Expenses*

For the six months ended June 30, 2016, other operating expenses increased to \$819,468, compared to \$576,280 for the six months ended June 30, 2015. The increase was attributable to the higher legal and accounting costs associated with our SEC filings in the period.

#### *Consulting Fees*

For the six months ended June 30, 2016, consulting fees decreased to \$453,280, compared to \$622,813 for the six months ended June 30, 2015. The decrease was attributable to timing of capital raising fees incurred with less new equity being raised in the period.

#### *Provision for Credit Losses*

For the six months ended June 30, 2016, the provision for credit losses expense increased to \$742,437, compared to \$580,008 for the six months ended June 30, 2015. We carry a provision for credit losses which is estimated collectively based on our loan portfolio and general economic conditions. The increase in provision for credit losses from prior year was due to the significantly larger net loans receivable outstanding balance of \$8,766,508 at June 30, 2016 compared to net loans receivable outstanding of \$7,606,151 at June 30, 2015 and an increase in loans charged off during the first quarter of 2016, offset by the results of tighter lending standards implemented, which have reduced credit losses overall during the period.

#### *Advertising*

For the six months ended June 30, 2016, advertising expenses decreased to \$221,309, compared to \$315,624 for the six months ended June 30, 2015. The decrease was attributable to the reduction in customer acquisition costs incurred to grow the loan book, including online advertising, direct mail, and lead generation costs.



#### *Rent Expense*

For the six months ended June 30, 2016, rent expense decreased to \$107,465, compared to \$130,603 for the six months ended June 30, 2015. The decrease was due to reduced relocation costs.

#### *Travel, Meals and Entertainment*

For the six months ended June 30, 2016, travel, meals and entertainment expenses increased to \$126,168, compared to \$75,910 for the six months ended June 30, 2015. Travel, meals and entertainment expenses include corporate travel for meetings and investor presentations, as well as other investor related expenses. The increase was due to the significant increase in investor roadshows conducted by the CEO in the period compared to the previous period.

#### *Depreciation and Amortization*

For the six months ended June 30, 2016, depreciation and amortization decreased to \$3,833, compared to \$8,015 for the six months ended June 30, 2015. The minimal movement was in line with expectations.

#### *Interest Expense*

For the six months ended June 30, 2016, interest expense decreased to \$0, compared to \$474,227 for the six months ended June 30, 2015. The decrease is due to repayment of BFG loan facility in August 2015.

#### ***Three Months Ended June 30, 2016 Compared to Three Months Ended June 30, 2015***

#### *Interest Revenue*

For the three months ended June 30, 2016, interest revenue increased to \$526,380, compared to \$438,263 for the three months ended June 30, 2015. This increase was due to the significant growth in our interest-earning loan book of consumer receivables. We expect our interest revenue to grow significantly in future periods as we continue to grow our loan book.

#### *Other Revenue*

For the three months ended June 30, 2016, other revenue increased to \$18,976, compared to \$18,463 for the three months ended June 30, 2015. The minimal movement was in line with expectations.

#### *Salaries and Compensation Expenses*

For the three months ended June 30, 2016, salaries and compensation expenses decreased to \$406,323, compared to \$407,424 for the three months ended June 30, 2015. The minimal movement was in line with expectations.

#### *Other Operating Expenses*

For the three months ended June 30, 2016, other operating expenses increased to \$409,407, compared to \$352,185 for the three months ended June 30, 2015. The increase was attributable to the higher legal and accounting costs associated with our SEC filings.

#### *Consulting Fees*

For the three months ended June 30, 2016, consulting fees decreased to \$307,693, compared to \$445,849 for the three months ended June 30, 2015. The decrease was attributable to timing of capital raising fees incurred with less new equity being raised in the period.

#### *Provision for Credit Losses*

For the three months ended June 30, 2016, the provision for credit losses expense decreased to \$354,918, compared to \$428,604 for the three months ended June 30, 2015. We carry a provision for credit losses which is estimated collectively based on our loan portfolio and general economic conditions. The decrease in provision for credit losses from prior year was due to the tighter lending standards, which resulted in lower credit losses in the period.

### *Advertising*

For the three months ended June 30, 2016, advertising expenses decreased to \$173,485, compared to \$225,645 for the three months ended June 30, 2015. The decrease was attributable to the reduction in customer acquisition costs incurred to grow the loan book, including online advertising, direct mail, and lead generation costs.

### *Rent Expense*

For the three months ended June 30, 2016, rent expense decreased to \$52,778, compared to \$57,100 for the three months ended June 30, 2015. The decrease was due to reduced relocation costs.

### *Travel, Meals and Entertainment*

For the three months ended June 30, 2016, travel, meals and entertainment expenses increased to \$90,040, compared to \$47,121 for the three months ended June 30, 2015. Travel, meals and entertainment expenses include corporate travel for meetings and investor presentations, as well as other investor related expenses. The increase was due to the significant increase in investor roadshows conducted by the CEO in the period compared to the previous period.

### *Depreciation and Amortization*

For the three months ended June 30, 2016, depreciation and amortization marginally decreased to \$1,917, compared to \$4,192 for the three months ended June 30, 2015. The minimal movement was in line with expectations.

### *Interest Expense*

For the three months ended June 30, 2016, interest expense decreased to \$0, compared to \$333,108 for the three months ended June 30, 2015. The decrease is due to repayment of BFG loan facility in August 2015.

## **Financial Position**

### *Cash and Cash Equivalents*

We had cash and cash equivalents of \$174,080 as of June 30, 2016, compared to \$485,559 as of December 31, 2015. The decrease was due to allocation of cash to greater loan originations in the period.

### *Loans Receivable*

We had net loan receivables of \$7,701,377 as of June 30, 2016, as compared to \$7,124,702 as of December 31, 2015. The increase was due to greater loan originations in the period versus repayment of loan principal by customers.

### *Other Receivables*

We had other receivables of \$84,617 as of June 30, 2016, as compared to \$76,262 as of December 31, 2015. Other receivables comprised outstanding invoices for decline lead revenue due from marketing partners and accrued interest receivable on our consumer loans at June 30, 2016. The increase in other receivables is primarily due to the increase in decline leads in the period.

### *Property and Equipment*

We had net property and equipment of \$24,678 as of June 30, 2016 as compared to \$28,511 as of December 31, 2015. The minimal movement was in line with expectations and a direct result of recording depreciation expense for the period.

### *Accounts Payable and Accrued Expenses*

We had accounts payable and accrued expenses of \$157,356 as of June 30, 2016, compared to \$96,441 as of December 31, 2015. The increase was due to management's decision to defer payment of a number of June expenses in full in the current period so accrual was required for those expenses.

## **Financial Condition, Liquidity and Capital Resources**

We continue to incur operating expenses in excess of net revenue and will require capital infusions to sustain our operations until operating results improve. We may not be able to obtain such capital in a timely manner and as a result may incur liquidity imbalances.

## Liquidity and Capital Resources

We used cash in operations of \$1,293,403 during the six months ended June 30, 2016, compared to \$2,109,101 during the six months ended June 30, 2015, and this decrease is in line with expectations due to the continued growth of our revenue. We used cash in investing activities of \$1,319,112 during the six months ended June 30, 2016, compared to \$2,964,813 of cash used during the six months ended June 30, 2015. The decrease in cash used in investing activities is primarily due to a decrease in loans receivable originated.

We were provided \$2,301,036 of net cash from financing activities during the six months ended June 30, 2016, compared to \$5,573,822 during the same period in 2015. The funds were attributable to proceeds from preferred stock and common stock received and was a decrease from the corresponding period in 2015.

At June 30, 2016, we had cash on hand of \$174,080, which is not sufficient to meet our operating needs for the next 12 months. We plan to continue to raise the required capital to meet our operating needs via equity capital raisings.

On August 21, 2015, we, through certain of our wholly owned subsidiaries, paid an aggregate of \$1,676,954, representing all principal and accrued interest under the Loan and Security Agreement, as amended (the "Loan Agreement"), among BFG and certain of our wholly owned subsidiaries. As a result, there is currently no outstanding balance under the Loan Agreement. However, the Loan Agreement continues in effect and we are subject to a net profit interest under which we are required to pay BFG 20% of the "Net Profit" of its subsidiary, IEC SPV, LLC, until 10 years from the date the loan is repaid in full (August 2015). Net Profit is defined as the gross revenue less (i) interest paid on the loan, (ii) payments on any other debt incurred as a result of refinancing the loan through a third party, as provided in the Loan Agreement, (iii) any costs, fees or commissions paid on the existing credit facility, and (iv) charge-offs to bad debt resulting from consumer loans and reduced by servicing fee. The Net Profit arrangement can be terminated by us upon a payment of \$3,000,000 to BFG. Net profit interest for the six months ended June 30, 2016 and 2015 was \$58,885 and \$51,551, respectively. As of June 30, 2016 the \$58,885 were fully accrued for.

## Off-Balance Sheet Arrangements

As of June 30, 2016, we did not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to investors. The term "off-balance sheet arrangement" generally means any transaction, agreement or other contractual arrangement to which an entity unconsolidated with us is a party, under which we have any obligation arising under a guarantee contract, derivative instrument or variable interest or a retained or contingent interest in assets transferred to such entity or similar arrangement that serves as credit, liquidity or market risk support for such assets.

## Going Concern

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, which contemplate continuation of the Company as a going concern. The Company has reported recurring losses and has not generated positive net cash flows from operations. These conditions raise substantial doubt about the Company's ability to continue as a going concern. The Company is increasing its revenue and management intends to seek additional capital sufficient to continue operations. If the Company is not successful in raising sufficient capital, it may have to delay or reduce expenses, or curtail operations. The accompanying consolidated financial statements do not include any adjustments to reflect the possible future effects on the recoverability and classification of assets or the amounts and classification of liabilities that could result should the Company not continue as a going concern.

## Critical Accounting Policies

We have identified the following policies below as critical to our business and results of operations. Our reported results are impacted by the application of the following accounting policies, certain of which require management to make subjective or complex judgments. These judgments involve making estimates about the effect of matters that are inherently uncertain and may significantly impact quarterly or annual results of operations. For all of these policies, management cautions that future events rarely develop exactly as expected, and the best estimates routinely require adjustment. Specific risks associated with these critical accounting policies are described in the following paragraphs.

### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures. Management uses its historical records and knowledge of its business in making these estimates. Accordingly, actual results may differ from these estimates.

### Loans Receivable and Interest Income

The Company offers its loans at or below the prevailing statutory rates. Loans are carried at the unpaid principal amount outstanding, net of an allowance for credit losses.

The Company calculates interest revenue using the interest yield method. Charges for late payments are credited to income when collected.

Accrual of interest income on loans receivable is suspended when no payment has been received on account for 91 days or more on a contractual basis, at which time a loan is considered delinquent. Payments received on nonaccrual financing loans are first applied to the unpaid accrued interest and then principal. Loans are returned to active status and accrual of interest income is resumed when all of the principal and interest amounts contractually due are brought current; at which time management believes future payments are reasonably assured. At June 30, 2016, 70 loans with a total balance of \$312,139 were delinquent or in default.

### Allowance for Credit Losses

The Company maintains an allowance for credit losses due to the fact that it is probable that a portion of the loans receivable will not be collected. The allowance is estimated by management based on various factors, including specific circumstances of the individual loans, management's knowledge of the industry, and the experience and trends of other companies in the same industry.

Our portfolio of loans receivable consists of a large number of relatively small, homogenous accounts. The allowance for credit losses is determined using a systematic methodology, based on a combination of historical bad debt of comparable companies and industry index. Impaired loans are considered separately and 100% charged off.

The allowance for credit losses is primarily based upon models that analyze specific portfolio statistics and also reflect, management's judgment regarding overall accuracy. We take into account several factors, including the customer's transaction history, specifically the timeliness of customer payments, the remaining contractual term of the loan, and the outstanding balance of the loan.

### Impaired Loans

The Company assesses loans for impairment individually when a loan is 91 days past due. The Company defines impaired loans as bankrupt accounts and accounts that are 184 days or more past due. In accordance with the Company's charge-off policy, once a loan is deemed uncollectible, 100% of the remaining balance is charged-off. Loans can also be charged off when deemed uncollectible due to consumer specific circumstances.

The Company does not accrue interest on impaired loans and any recoveries of impaired loans are recorded to the allowance for credit losses. Changes in the allowance for credit losses are recorded as operating expenses in the accompanying statement of operations.

### Income Taxes

We account for income taxes using the liability method in accordance with FASB Accounting Standards Codification ("ASC") 740 "Income Taxes". To date, no current income tax liability has been recorded due to our accumulated net losses. Deferred income tax assets and liabilities are recognized for temporary differences between the financial statement carrying amounts of assets and liabilities and the amounts that are reported in the income tax returns. Our net deferred income tax assets have been fully reserved by a valuation allowance due to the uncertainty of our ability to realize future taxable income and to recover our net deferred income tax assets.

### Earnings and loss per Share

The Company computes net earnings (loss) per share in accordance with ASC 260-10 that establishes standards for computing and presenting net earnings (loss) per shares. Basic earnings (loss) per share are computed by dividing net income (loss) by the weighted average number of common shares outstanding during the period. Diluted earnings per share is computed similar to basic earnings per share except that the denominator is increased to include the number of additional common shares that would have been outstanding if the potential common shares, if any, had been issued and if the additional common shares were dilutive.

### Fair Value of Financial Instruments

Carrying amounts reported in the consolidated balance sheets for receivables, accounts payable, and accrued expenses approximate fair value because of their immediate or short-term nature. The fair value of borrowings is not considered to be significantly different than its carrying amount because the stated rates for such debt reflect current market rates and conditions.

## **Recent Accounting Pronouncements**

The recent accounting standards that have been issued or proposed by the FASB or other standards-setting bodies that do not require adoption until a future date are not expected to have a material impact on the consolidated financial statements upon adoption.

## **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

Not applicable.

## **Item 4. Controls and Procedures**

### *Evaluation of Disclosure Controls and Procedures*

Our management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, has reviewed and evaluated the effectiveness of the Company's disclosure controls and procedures as of June 30, 2016. Based on such review and evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of June 30, 2016, the disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, (a) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (b) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

### *Changes in Internal Control over Financial Reporting*

There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Rule 13a-15 or 15d-15 of the Exchange Act that occurred during the fiscal quarter ended June 30, 2016 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## **PART II - OTHER INFORMATION**

### **Item 1. Legal Proceedings**

We are not a party to any material litigation, nor, to the knowledge of management, is any litigation threatened against us that may materially affect us.

### **Item 1A. Risk Factors**

Not applicable for smaller reporting companies.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

### **Item 3. Defaults Upon Senior Securities**

None.

### **Item 4. Mine Safety Disclosures**

Not applicable.

### **Item 5. Other Information**

None.

**Item 6. Exhibits**

| <b>Exhibit Number</b> | <b>Description of Exhibit</b>   |
|-----------------------|---|
| 3.1                   | Articles of Amendment to the registrant's Amended and Restated Articles of Incorporation, as amended (incorporated by reference to Exhibit 3.1 to the registrant's current report on Form 8-K filed with the Commission on May 20, 2016). |
| 31.1*                 | Certification of the Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
| 32.1*                 | Certification of the Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 101.INS*              | XBRL Instance   |
| 101.SCH*              | XBRL Taxonomy Extension Schema  |
| 101.CAL*              | XBRL Taxonomy Extension Calculation   |
| 101.DEF*              | XBRL Taxonomy Extension Definition  |
| 101.LAB*              | XBRL Taxonomy Extension Labels  |
| 101.PRE*              | XBRL Taxonomy Extension Presentation  |

\* Filed herewith.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**IEG HOLDINGS CORPORATION**

Date: July 25, 2016

By: /s/ Paul Mathieson

Paul Mathieson

President, Chief Executive Officer and Chief Financial Officer (principal executive officer, principal financial officer and principal accounting officer)





## CERTIFICATIONS

I, Paul Mathieson, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended June 30, 2016 of IEG Holdings Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 25, 2016

*/s/ Paul Mathieson*

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Paul Mathieson  
President, Chief Executive Officer and Chief Financial Officer  
(principal executive officer and principal financial officer)

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**CERTIFICATION**  
**PURSUANT TO 18 U.S.C. SECTION 1350,**  
**AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report of IEG Holdings Corporation (the "Company") on Form 10-Q for the period ended June 30, 2016, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Paul Mathieson, President, Chief Executive Officer and Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: July 25, 2016

*/s/ Paul Mathieson*

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Paul Mathieson

President, Chief Executive Officer and Chief Financial Officer  
(principal executive officer and principal financial officer)

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